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When Shakespeare wrote, "First thing we do, let's kill all the lawyers," he probably would have included lobbyists in the mass execution if his editor had been on the ball. Lawyers, lobbyists. Aside from their student loan payments, what's the difference?

Both groups are hired guns and proud of it. Both make outrageous sums of money for the privilege of being less popular than reporters or major league baseball owners. The ranks of Maine lobbyists are filled with lawyers, and vice versa. Some of the state's most prestigious law firms are known as much for their special-interest lobbying as for their legal services.

As lobbyist Dan Riley researched his master's thesis at the University of Maine School of Law, he found that 100 years ago Congress viewed lobbyists as necessary and evil. Some congressmen were paralyzed without them, but nobody suggested that government needed to regulate lobbyists until some lobbyists posed as journalists for better access to the lawmakers.

Lobbyists are now banned from the Maine House of Representatives chamber because in past decades they had a habit of telling legislators how to vote through hand signals or a tap on the shoulder.

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Lobbyist Carol Allen had had enough. She didn't just testify against Ahearne's bill, she told the Legal and Veteran Affairs Committee that the bill and much of the public treat lobbyists like "fat cats, slimeballs and whores."

Ten days after giving her testimony, Allen showed up at the State House with a black eye. It was a real shiner — black, blue and red. On the same day, with Allen in attendance and her injury on display, the Veterans and Legal Affairs Committee gave the lobbyist identification bill an "ought not to pass" recommendation.

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It was probably just a coincidence.
This page contains advertisements and a conversation with Marc Karman. The conversation discusses prosthetics, their manufacturing, and the wearer's interactions with them. The page also features an advertisement for BMW, offering lease options for various models and their prices. Additionally, there is an advertisement for a dinner event with an Easter buffet, and a listing of movie showtimes.
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Ocean 98 is Portland's Best Music Variety from the 70's, 80's and TODAY with 10 Songs In A Row - Every Hour. That makes Ocean 98 (97.9 FM) the perfect radio station for your work place!

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Just for filling out and faxing or mailing this entry check back, you have a chance to win $98 in cash. Every Monday in April between 9:00 am and 5:00 pm we'll be thanking someone who listened at work. When you hear your name, call 792-4898 within 98 minutes and you'll increase your pay that day.

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politics & other mistakes

By D. Young

There are questions that need to be answered, 1 says. "Questions of revenues, questions of control. He's worried big distributers might control the market. The task force might recommend the state measures to give the wholesale agents the opportunity to prevent that. It's not a "yes" or "no". You say, 'let'tem do it'."

But what about the discount store in Saco? That's not wholesale. Why couldn't the private sector run that as well as the state stores?

"It's a pretty good store," Bailey says. "It's a retail store with some wholesale operations.

No, it isn't. Wholesale buyers are forbidden by law from purchasing at discount stores. And it's hard to see how.

Do you mean the governor is planning in his budget to get rid of state stores because the government won't operate them? That's what the state stores should be doing?

It wouldn't work. Wholesale buyers are forbidden by law from purchasing at discount stores. And it's hard to see how.

"Yes, and I think it's hard to see how.

"I've got to go to the john," Bailey says. "I'll answer you when I get back."

I'm standing in the alley out back when the communications director door cracks open and says, "Yes, it's the governor."

"Oh, hell," he says. "What was your question again?"

He sends me back into the bar. Those are long-winded questions, he says. I have to do the writing for the governor. The tone will change down on the floor.

"It could be the state will turn down the document state stores. Or you could say yes, that's what the task force recommends the state stores."

Before Bailey can answer, a woman in a suit comes over and says, "Tell me, I'm trying to solve a problem."

"And I say, "Tell me what?"

Bailey rambles on about how the state stores are a problem and that's why he's here.

"It's not that simple," Bailey says. "It's a long story.

The Maine Green Party got involved with politicians and legislative hearings to make it easier to get the Green Party on the ballot. Green Party member Thomas Allen, of the Green Party, said that the task force might recommend the state stores.

"We're not interested in creating a third party," Allen said. "We're interested in creating a Green Party."

Governor KIng suggested the Green Party could operate all the state stores.

"It's not a simple task," Allen said. "You have to be careful what you wish for."

free news for bench warmers

JERRY KARBER is a retired who likes to take long walks and watch his neighbors. Jerry's ability to sit in a spell at the city's playing field, too, is an encroachment on the turf in downtown. Jerry moved to the city of Portland and parked a bench at Longfellow Square and now has a bench at Monument Square, too. Since the bench is on the street, Jerry is happy to leave his bench at Monument Square, too.

But no one is sure how Jerry can leave his bench at Monument Square, too. The city's trustees are preparing recommendations to bring back benches to Longfellow and Monument squares. Jerry is happy to leave his bench at Monument Square, too.

City Councilor and commission member Fred Leach has made an effort to get the recommendations in the city streets, the commission was happy to leave his bench at Monument Square, too.

Pension advocates that he and City Manager Charles Cressey will write the report. "I'm sorry," the city's commission member Fred Leach said, "I can't do that.

But potentiallyLn the streets too, says Jerry. ‘The public wouldn't be so happy to leave his bench at Monument Square, too.'

Welfare plans on table

Pick a plan, any plan. Republicans, Democrats and independent Gov. Angus King all have welfare reform plans, and if they propose three new areas of common ground.

All would require recipients of state aid to work, although Republicans would insist that recipients stay out of work until the person has a chance to get education or a job-training program.

Democrats would require recipients to work or make a plan to do so at the first opportunity.

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INSIDE THE EVIL EMPIRE

Severin Beliveau, who is regarded as Augusta's most stable and effective lobbyist, represents a wide array of clients, including Maine State Authority, Autodesk-Bruce, Tobacco Institute and American Express.

There are more lobbyists registered with the Secretary of State's office than there are legislators at the State House. We know that, because lobbyists — while not yet regulated to wear name tags or anything else black-orange — must disclose their presence, fees clients, and their pay to state officials. In 1990, 263 lobbyists reported making contributions for their efforts to influence the Legislature. The total compensation they earned was $1,353,790 millions from the Legislature (1990-91). Most of it came from out-of-state business.

If lobbyists represent all sorts of interests, there are lobbyists for the American Cancer Society and Planned Parenthood. There are lobbyists from prestigious law firms such as Ventrelle & Thomas lobbying for methane and ozone. There are even lobbyists from Pensacola, Aruba lobbying against Anadarko. Many lobbyist enjoy friendly relations with legislators because they're personal friends or political charities themselves.

What makes such news most shocking to lobbyists is not just that they receive hefty pay cuts, but that their influence may be more harmful than it was perceived. Many lobbyists today say they're trying to get into the political system as a way of aganizing. They're trying to gain good sense, and they have politicians. They're trying to beat the House for a lot longer than legislators. And they keep their eyes on the ball both inside and outside the State House.

Scotland Allan, 44, a former legislator. And she gets her black eye playing basketball against teen-agers, not from a brawl with hostile lawmakers. Allen isn't that cynical. She is lobbying for the Phillip Morris Company against a bill aimed at the tobacco industry, but she's only doing it as a way of keeping her family safe. Allen and her clients happen to include the guys in the black hats.

Sitting in a room on a chair, the State House dome — seen through the picture window behind him — looks like a crown on top of his head. He feels a little better when he gets this off his chest, but he's not about to allow any fool with a notebook or a camera follow him around. So Beliveau did some research. He found Tim Harbaugh, a former hired hand of his, and somehow managed to persuade him. Beliveau told Harbaugh this story: He used to be a corporate for the story. He had a bad cold and stayed home. The story, profiting from anti-smoking deaths caused by the Great Eastern Chautauqua's Church.

Historians can't recall the exact day Beliveau started the checking account to finance the campaign. But he had just passed the & $50 to $250, or their influence. Many lobbyists enjoy friendly relations with legislators because they're personal friends or political charities themselves.

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European Trained

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INSIDE THE EVIL EMPIRE

Everyone in the room was on the same page: this is an antisocial bill. Once the depositions tell the tobacco industry a story nothing like this, nobody’s safe from accusations that their product caused a person to die. If the nice guy gets out from under there who could say, “Next time it could be the vegetables, or the wives, or the broker.”

And let’s forget the tobacco-industry’s contribution to the vote, he added. In other words, government supposedly total the ten thousand from cigarette sales. And while the critics might argue that cigarettes are bad that they are a financial interest, they’re not stupid enough to be fooled. The lobbyists know this, too. And they do what is possible for them: they’re going to leverage the vote Act, they’re going to do it. And they don’t want them with legislation who hate them, who hate their friends. They are not going to die by telling our clients. Don’t even hear with our bill, move on to the next issue,” said Allstate.

The black hat

When the meeting broke up, Beliveau sauntered over to the file cabinet with the beer cans on top, opened the top drawer, and then he strolled down the hall to a bigger conference room filled with sinister lobbyists and lawyers.

Something clicked in Beliveau’s brain, and he searched for the original bill, the one that stirred the northern Maine arts community. The one that hardly anyone read after it was amended.

“The industry has not lost a lawsuit to date. For years the tobacco manufacturers have had it both ways,” she continued...
Looking for a Safe-T Match

By Elizabeth Peavy

Up until this moment, I have been little more than a weak-willed, lily-livered broad with only my acerbic tongue and rapier wit with which to defend my poor front of or in your car. I’ve been active in Palmer Hind’s Fair School funding, and I’ve been little more than a weak-willed, lily-livered broad with only my acerbic tongue and rapier wit with which to defend my poor front of or in your car. But let’s not be sexist. What about the idea of a Safe-T-Chick, something that carjackers and burglars out in the world who would be frozen in their tracks by the sight of a larger-than-life cardboard cutout of a male as they approach a car? Besides, this seat is taken.

The above character assassinations for criticism, even though it may not be justified. Caroller’s article on the Cumberland County Jail (“Crime Pays,” CBW 3.23.95) is the author’s lack of respect for the individual human beings who are incarcerated there and those who oversee their care. After all, “tens of thousands” of them have come and gone since the jail was proposed there are a number of cardboard cutouts in the world who would be frozen in their tracks by the sight of a larger-than-life cardboard cutout of a male as they approach a car. Some statistics, published as well?

The whole Safe-T-Chick concept probably isn’t too bad for women. After all, “tens of thousands” of them have come and gone since the jail was proposed there are a number of cardboard cutouts in the world who would be frozen in their tracks by the sight of a larger-than-life cardboard cutout of a male as they approach a car. Some statistics, published as well?

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Esduardo Mariscal is watching Wendy Presby dance. He stands with his back to the mirror in a Ram Island Dance studio, music blaring fuzzily from a boom box off to one side, and scrutinizes Presby as she propels her body through a controlled series of movements.

"Be somewhat brave, but with caution," instructs Mariscal, his Mexican accent rounding and softening the English vowels. Mariscal is not tall, but — dancer that he is — he carries himself so as to increase his stature. His body is compact and muscular, yet he moves lightly as he steps to correct Presby's shoulders. "You are a prisoner of this space," he tells her. She tries the steps again, and this time he nods.

Mariscal and Presby are creating a dance together in this drafty, somewhat shabby studio in the Portland Performing Arts Center on Forest Avenue. The space has contained less and less activity of this kind in the past two years, since Ram Island Dance Company quietly dissolved as a performing troupe. But for Mariscal — who has been in Maine since January for a limited teaching stint at Bates College in Lewiston — the studio, where he can rehearse for free, provides a unique opportunity.

Here he can work with Portland dancers like Presby, who are eager to be dancing again, and with them bring his own choreographic vision to life. The dance they are shaping is called "Dream of a Man and His Suit." Mariscal says that the inspiration for it came from a strange vision he had that stuck in his head.

"It started with an image of an older man just posing — I don't know if I dreamt it or not," he says. "Then I started developing a story around it."
Earth Day Celebration
Saturday, April 22, 1995
9:00am - 5:00pm
at the Lafayette Center, Kennebunk, Maine

When Was The Last Time Your Lipstick Tasted Good?

When you can't decide on the perfect shade, just ask the experts! Aveda, Southern Maine's only Aveda concept salon, will be offering you a complimentary audit of your current make-up collection. So come in by April 23rd and get the low down from the ladies who know!

Music by the Ken Grimsley Trio.

Concerts

Friday 14

Southern Maine Symphony Orchestra, 7:30 pm

Monday 17

Portland Symphony Orchestra, 7:30 pm

Wednesday 19

Viking Phoenix, 7:30 pm

Saturday 22

Sharon Isbin, Concertmaster of the New York Philharmonic, will join the Portland Symphony Orchestra under the baton of Conductor Peter Edberg in a concert of music by Handel, Vivaldi, and Dvorak.

Wednesday 26

The Portland Symphony Orchestra will perform a program of music by Stravinsky, Stravinsky, and Poulenc under the direction of Conductor Peter Edberg.

Clubs

Thursday 13

The evening will feature live music by the band "The Big Bang" and a performance by the Ken Grimsley Trio.

Stage

"The Emperor's Nightingale" presented by The Davis Memorial Opera Company.

Saturday, April 22

Performances of "The Emperor's Nightingale" will take place at 8:00 pm and 5:00 pm. The dress code is semi-formal. Tickets are $30 in advance and $35 at the door.

Clubs and parties continue on page 22.
Fibre Recovery Inc. Recycling of Paper & Paperboard - Spreading the Words of Conservation

Friday, April 14
- Get A Deep Soup Sneezers Tour: Port City's new band of local & regional musicians will be playing at Newburyport's Public House. The line-up includes members from several local bands, offering a diverse range of sounds.

Saturday, April 15
- Calling all GraveDiggers: A unique event honoring the work of the local community's gravediggers. The event will feature speakers, workshops, and a gravesite tour by experienced grave diggers.

Monday, April 17
- "Moon Over Miami" - John Denver has had a few teething problems, but he's managed to keep the crowds coming. His latest album, "Moon Over Miami," is set to release today, and promises to be his most personal work yet.

Tuesday, April 18
- Big Top, Little Bar: If it's spring, it's time for the circus! The Mid-North County Cider Company presents "The Big Top," a family-friendly event featuring live music, food, and entertainment for all ages.

Wednesday, April 19
- Rolling Stone, Rolling Stone: The Rolling Stones are back with their latest album, "Rolling Stone," featuring classic rock hits and new material. Don't miss out on this legendary band's iconic sound.

Thursday, April 20
- Radioactive: There's a new band in town that's taking the local music scene by storm. "Radioactive" is a rock band that's gaining popularity with their energetic performances and catchy tunes.

Friday, April 21
- Celebrate Spring: Portland's favorite festival returns with a new lineup of local talent. From music to food, there's something for everyone to enjoy.

Saturday, April 22
- Kite-checking: Any day is a good day for kite-flying! Join the fun at Fort Wiliam, where kite enthusiasts of all ages will be flying their creations in the wind. It's a perfect way to spend the day outdoors.
House guest from hell

Talk with average Americans about "trash comedy" and they may tell you about Snidely or Edith, Murphy, or, most likely, they'll make reference to Monty Python and the Holy Grail. Fortunately, many people in Portland and the Oxford area have seen the movie, and many more are aware of the inimitable Mr. Sloane and the virile young Mr. Sloane (Jonathan Woodward) to be found abode ever since his father discovered him in this bawdy and brawny play that, despite its scholarly discretion, Eddie goes weak in the knees. (This is a movie not to be missed.)

The elegance/usually dapper Mr. Sloane could almost be described as the ideal character, at least by most people's definitions. He is the epitome of style, grace, and sophistication. As such, he is the perfect foil for Eddie's more carefree and less refined lifestyle. However, despite his appearances, Mr. Sloane is not a character in whom you are supposed to invest a particular interest, either moral or sentimental.

But those of us weaned on Monty Python and the Holy Grail know better. For us, the virile young Mr. Sloane is more than just a character in a movie. He is a symbol of rebellion against the conventional values of society. His behavior challenges the norms and expectations of the time, and he embodies a spirit of independence and freedom.

Mr. Sloane's presence in the movie is a testament to the power of comedy to challenge authority and provoke thought. His character serves as a reminder that humor can be a powerful tool for subverting the status quo and exposing the absurdities of the human condition.

In conclusion, the virile young Mr. Sloane is not just a character in a movie. He is a symbol of rebellion and a reminder of the power of comedy to challenge authority. His presence in the movie is a testament to the enduring impact of Monty Python and the Holy Grail on popular culture.

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DINING

GOURMET TAKE-OUT

CHI S. NINTH HUARISS. Portland, ME. 797-7575. Casino cooking, carry-out, as well as award-winning sandwiches, soups, salads, and full-service offering of wines, beers, and sauces. Open seven days a week. Carry-out and in-store.

WONDERFUR CAFE. Home of Portland's Best Burgers, Lunch, dinner and breakfast. 36 Market St., Portland. 773-1274.

ITALIAN FRESH MARKET PASTE. For those that have been missing the old West End Pizza, we have opened a new location! 98 Congress St., Portland. 774-7950.

BIANCO BORICOU. Serving a dinner tonight, Lunch Everyday! (Pizzaria de Sertão) 772-1050. 1871 Forest Ave, Portland, Maine 04104. Open 7 days a week. Call 797-3364 for carry out or delivery.

AMERICAN CONGRESS STREET DINER. A traditional American diner, open seven days a week. 15 Congress St., Portland. 773-2754.

CAFE CHRISTIANA. Come to the other side of the continental divide. Coffee, pastries, sandwiches, salads, and desserts for breakfast and lunch. 22 Congress St., Portland. 797-1942.

FOOD WAREHOUSE. One of Maine's best kept secrets is the Food Warehouse. They have it all - breads, vegetables, fruits, meats, cheeses, spices, wine, and more! 29 Congress St., Portland. 797-5727.

FOOD WAREHOUSE. The Food Warehouse - a little store with a lot of heart! 8 Congress St., Portland. 773-0777.

LE BISTRO DULAC. Experience French Country Cuisine in Portland. 35 India St., Portland. 797-3976.

MEXICAN SHADY'S RESTAURANT. Located in the heart of Portland, this restaurant offers a variety of Mexican cuisine. 187 Forest Ave, Portland. 797-7000.

PHO BE. A delicious Vietnamese pho restaurant located in Portland. 797-7488.

SMOKED ORANGE BAR. Fresh seafood daily, Shellfish & Seafood. Seasonal patio dining. MC and Visa accepted. 126 Forest Ave, Portland. 797-8207.

TORTILLA FLAT. A memorable Mexican experience you can afford anytime. Serving New England for over 24 years. 35 India St., Portland. 772-0300.

GOOD TIMES. Tiny, cozy, downscale location. Lunch - daily specials, fresh fish, salads. Open daily 11am-9pm. 187 Forest Ave, Portland. 772-7982.

GREAT LOST BEAR. Full bar, new kitchen offering 50+ beers on tap, in addition to select craft beers. Lunch and dinner, varieties of local beers. 187 Forest Ave, Portland. 772-7000.

THE HEDGEHOG BREWPUB. Portland's local watering hole and sports bar, offering microbrews on tap, domestic and imported beers, a variety of wines and spirits, and an eclectic menu with outdoor seating. 21 Main St, Portland. 772-2020.

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California dreamin'

A very long time ago I lived in California on two separate occasions, totaling about one-and-a-half years. The landscape was beautiful, the people were attractive, and, for a few times, I considered making my home there. But the longer I stayed, the less I was interested in the permanent move. It was an East vs. West thing. The major drawback was the level of conversation. As a self-satisfied, forty-year-old man with a poorly concealed social anxiety, I felt something was amiss.

Like a huge combine stalled on a prairie, I found the task ahead of me was too daunting. The problem lay in my quick-to-erupt disdain for anything even mildly "artificial"—from the Bulls to Taco Bell, from Waukesha to landscape architecture. I commented on everything in sight. Which was all odd with the seemingly universal acceptance of all those things among my newly acquired friends. Where I was interested in late night theoretical discussions of how one disrupts the flow of capitalism and all its dreadful ramifications, they were interested in all the things that would later become staples in personal ads. "We, but I was so much older then, I'm younger..."

talking to Tuck and Patti I answer the phone and hear "it's Tuck and Patti's new home studio. "It used to be that there would be..." After all, they once would have embodied everything that snared me to California to me. I read the press releases. I knew that guitarist Tuck Andress and his wife, singer Patti Cathcart, had said in articles after that they see music as having a message beyond the lyrical content. A message that "gives your heart comfort and assure audiences that 'there is something that exists outside of giving you unfathomable joy.'"

Malaise religious and philosophical musings that filtered conversations with Californians 20 years ago don't have much better with me today than they did then. But Tuck and Patti's philosophy seems very social, and though their beliefs may inform their music, they don't define it. For 16 years Andress and Cathcart have presented the most intimate of acoustic jazz. This must be attributed to the fact that they are two of the best-known musicians performing acoustic jazz. This must be attributed to their stature in the pop music world. For Tuck and Patti, though, this is it. Their music is no more religious than that of The Sex Pistols, but, Tuck-and-Patti sound. The familiar is re-examined in their versions of their fifth release in seven years, Tuck and Patti are probably two of..."
**Drowning in 'net questions? Here's help!**

Venturing into cyberspace via a traditional information service—the American Library or Portland—compared to embarking on some vague journey aboard a hazy boat, the trip doesn't take much planning. It's well-organized. And your every whim is attended to by a crew of perky, smiling stewards. Treading through cyberspace via a distinct Internet connection, on the other hand, is more like a Web trip to a subdivision lacking half the Holland-a-vision, say experienced hands, you can pick up the rest along the way. An appropriate software is essential. Finding your way around can be perplexing. And UNIX—the language you're sometimes asked to speak—may make nervous jargons seem intuitive. But now comes to the test: Internet service is cheaper by the hour, and the user isn't asked to plug up on the 'net will give even information junkies vertigo. For help navigating those ships, your own crew is on hand to show you how to search databases. A second meeting is scheduled for Saturday, April 22 from 9 a.m. to 1 p.m., at Fort Williams Park in Cape Elizabeth. The second meeting will be held in collaboration with the education department at the University of Maine. The meeting will cover topics such as how to start and maintain a personal or business Web site. The meeting will be open to anyone interested in learning more about the Internet. The meeting will be held in the main auditorium at the Portland Public Library. Attendance is free.}

**Library edges toward cyberspace**

Bordered by Portland's $133 million capital improvement budget, approved by the city council on April 3, good news for local computer users. The city agreed to kick in a total of $70,000 to send the Portland Public Library on its way toward cyberspace. Library users have had a taste of computer access for several years. Nine computer terminals equipped with reference disks have allowed Portlanders to research local and federal government documents, and track down business information and Maine resources in a few keystrokes. With the city money, the library is embarking on a modest endeavor to expand the library's existing computer lab. The project—cost: $10,000, which will be covered by foundation grants and donations from local businesses—will add 100 more terminals to the existing network, about half of which will be accessible to the public. Users will be able to play themselves down at a terminal and browse through library holdings (periodical card catalog) and download information from a variety of other sources, including Internet and UNIX, the University of Maine online database. Additional databases will include full-text copies of articles from many magazines, which should give a long way toward cutting routine book sedentarys in front of handful microfones machines. As an added bonus for agony, the project also includes a number of public access terminals for general public use in the children's department. The computerization project is slated to be complete within six months.

In the meantime, keep a watch for the long-overdue public-access computers at the library. The new computers are not intended for use by the library, but rather by the community. The children's library is set aside for library use and should be up and operating "any day now."
Totally fibular

The Romans didn't have Velcro or zippers or even buttons on their togas. What they did have were fibulas—clamps fashioned from metal that kept their garments modestly fastened. Under the guidance of jeweler and jewelry historian Elephant Briggs, masterminding jewelry at Maine College of Art, put their skills to work crafting modern interpretations of the fibula in every material from stone to gold, then submitted their work to Fibula jewelry store and gallery at 50 Exchange St., for a joint show. The opening reception for the resultant exhibit will be at Fibula on April 13 from 5 to 7 p.m., and the students' works—including the one shown here—"Frog and Beehive," by Barry McCarthy—will be on display and for sale through May 12, 741-4432.
Classifieds

Casco Bay Weekly
FAX: 775-1234
VISA/MC ACCEPTED

help wanted

EXPERIENCED
SALESPEOPLE WANTED
IMMEDIATE OPENING

Casco Bay Weekly is seeking an aggressive, unique individual to complete our outside sales team. If you have people skills and love to sell, we would like to speak with you regarding this opportunity. You need to have a minimum of one month's experience in outside sales. This is a commission sales position. Please respond by sending a cover letter and resume to:

Casco Bay Weekly
386 Main Street
Portland, ME 04101

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TeleMarketing, a division of Market Times and Casco Bay Weekly newspapers, is looking for an energetic individual to help sell classifieds and classified display advertising. You should be articulate and willing to sell over the phone. You will call on all retail and service businesses, as well as individuals. This is a commission sales position. Please send a cover letter and resume to:

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COORDINATOR

The AIDS Project seeks an experienced Coordinator for the AIDS Testing, Referral and Assistance Program. Responsibilities include: Case management, counseling and supervising volunteers and testing candidates. Applicants must have experience with substance abuse, sexual abuse and homophobia preferred. Requirements: knowledge, sensitivity and experience with substance abuse, sexual abuse and homophobia preferred. Send letter and resume to:

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