Greater Portland's biggest private employer blew off a $12-million offer to expand locally. That raises serious questions about whether the insurance company's future plans include Maine.
Taking care of business

Lots of would-be entrepreneurs think it's going to be easy. SCORE provides a reality check

Tanya Whiton

When Beth Janson went to SCORE (Service Corps of Retired Executives) in March, she had a clear idea what she wanted to do: a restaurant. After 30 years of experience in the food service industry as a restaurant personnel manager, Janson envisioned a business that would be different. In her own words, "I had a vision of a business that would cater to the needs of the downtown crowd." When she first began to think about opening a restaurant, she realized that her business would have to be different to stand out in the crowded downtown restaurant scene.

Janson was one of many who turned to SCORE for advice. SCORE is a nonprofit organization that provides free business counseling to entrepreneurs. The organization has been helping people start and grow their businesses for over 50 years. SCORE volunteers are experienced entrepreneurs who offer guidance and feedback to new business owners.

Janson's vision was to create a unique dining experience that would attract downtown office workers and shoppers. She wanted a restaurant that would be both accessible and affordable, yet offer a high-quality dining experience. She also wanted a restaurant that would be eco-friendly and sustainable.

Janson met with SCORE volunteers to discuss her ideas and to get feedback on her business plan. The volunteers helped her refine her concept and provided advice on how to make her restaurant successful. Janson was grateful for the support and guidance she received from the SCORE volunteers.

"I think we probably need more people from our area who are interested in helping people start businesses," said Bob Munson, a SCORE volunteer who helped Janson with her business plan. "SCORE volunteers are there to help people start and grow their businesses, and we want to make sure that everyone has the opportunity to do so."
Plights of spring

All spring, no matter how coldly sitting at dawn (shudders), the daisies and daffodils have bloomed. Sometimes, it’s almost as if the sun were warming them, slowly waking them, gently rocking them as if this were the first time in their lives. Now and then, you can’t help but close your eyes and think of how nice it would be to have a garden like this someday. But then, the sun starts to set, and you realize that you’re just sitting there, feeling foolish. And then, suddenly, it’s a whole new world. The sun, the daisies, and the daffodils all bloom together, and you’re in a whole new world.

Day 1,000-WAAAH!44

There’s a new twist for other types of change, and a change recently took place that’s worth noting. In the past, you’ve been going to your 30,000-mile tune-ups, and you’ve been paying for it. But now, you can get a free checkup of your car every 5,000 miles. It’s just one of the many ways that the car companies are trying to make their cars more reliable. So if you’re thinking about getting a new car, you might want to consider this option. It could save you money in the long run.

The 11 Brown Street Restaurant


For all your meat, dairy products & baked goods.

We'd like to introduce you to...our rubber sign-off from France - perfect for fans, visitors, gardening, fishing, camping - and for this glorious MILD SEASON! In black & white - $12.17.

List of burritos

<table>
<thead>
<tr>
<th>Name</th>
<th>Description</th>
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<tbody>
<tr>
<td>Tacos Grande</td>
<td>Beef, cheese, lettuce, sour cream</td>
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<tr>
<td>Tacos Vegetarian</td>
<td>Black beans, rice, lettuce, cheese</td>
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<tr>
<td>Quesadillas</td>
<td>Cheese, lettuce, sour cream, tomatoes</td>
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<td>Enchiladas</td>
<td>Cheese, sour cream, lettuce, tomatoes</td>
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<tr>
<td>Burrito Supreme</td>
<td>Beef, cheese, lettuce, sour cream, tomatoes, guacamole, cheese, sour cream</td>
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Garden Burger

A classic American tradition, enjoyed by all.

Locations

Garden Burger

656 Congress St.
Portland, ME 04101

(207) 775-7300

Open Daily: 11am-10pm

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Casco Bay Weekly

Editor: Derek Eaves

Staff: Mark O’Sullivan, Beth Kuehnel, Mike Tieser, David Martin, Anna Hinds, Beth Green, Brian Hinds, Lisa Harwood, Kim South, Sarah Smith, Emily St. Pierre, John South, Kayleigh South

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Facebook: Casco Bay Weekly

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If Maine is on the move, why is Unum moving out?


During that time, said senior vice president and chief information officer Robert Gidley, “the number of Unum jobs in Portland has remained roughly the same. So when the telecommunications center proposal came around — the result of a merger and acquisitions — most locals would have been excited to think we’re Portland firms trying to create the action. Is this where Unum has in world-class headquarters, after all? No such luck. After all the cost factors were weighed and considered, Portland didn’t measure up to Columbia, S.C., where the company has its current headquarters.

Company officials only for the city of Portland and the state of Maine know about their plans for the telecommunications center later this year. They are not back with City Manager Robert Gidley and the city administration agreed to put together an incentive package to persuade the company to build in Portland. “They were jointly apprised,” said Gidley, referring to Governor Chafee of his visit to the state of South Carolina last fall, or what it was looking for from Maine.

Don’t get these people mad

Despite the secrecy, business isn’t all that complicated in the 1990s. Whether it’s disability insurance or the National Football League, large corporations get to behave like 3-year-old yelling “I want!” while local and state governments get to plead, “What? What? What?” like hapless parents living in fear of a tiny tyrant.

Looking back, Gidley said, the discussions with Unum were a success. “In retrospect, they made the decisions before we sat down to negotiate,” the city manager said. “It was well-processed.”

Peter Wiley, director of special projects in the governor’s office, isn’t as blunt about Gidley when talking about Unum’s representing. But he’s world-weary. Tribune, you get a hollowness about a deal playing field from Wiley. As for what convinced the dock was raised, Gidley said the following to Gov. Jim "I would look at it in a different way," and if Unum Maine is to the point of all, was that Unum was here for such a long time. I never felt the most milestones were made (from the beginning), but I knew it was an uphill battle."

The governor’s economic development specialists knew how to play the corporate

The Unum family

Unum Corp., a specialty holding company with headquarters in Portland and offices all over the world, has offices in 12 different buildings within a 1-mile radius of town, including homes offices on the US Coast Guard base.

The company has 145,000 in state. Globally, Unum can be found in 20 countries and 120 communities, in 30 countries and 120 communities. The company’s offices in Portland, Maine, were one of the few that the company was seeking to consolidate.

The move comes after the company’s merger with Milliken, the United States’ largest provider of disability insurance.

Efforts to interview a half-dozen former employees of Unum were met with indifference to the company’s decision to leave Portland.

Robert Malik, Unum’s chief information officer, said the decision to go to South Carolina was based on an effort to streamline operations. "What we did was a traditional thing in the marketplace, a project to cut costs," he said.

Maine employees have been transferred from Maine to Milliken’s new facility in South Carolina. The company has 145,000 in state. Globally, Unum can be found in 20 countries and 120 communities, in 30 countries and 120 communities.

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Why is UNUM moving out?

headquarters in Boise, *the checkbook read,* "Union Mutual restructured in 1995 from a three-story, third-floor building on Exchange Street to an 11,000-sq.-ft. space at 110 Exchange in downtown Portland. The move was part of a major restructuring and realignment of the company's 200-employee staff in Maine and was part of a major corporate repositioning." The new building provided a more open and efficient work environment.

These numbers may seem like small potatoes when compared to the identifying corporate headquarters in other locations, such as the new 57,000-sq.-ft. office building at 500 Exchange St. in Portland, which houses more than 500 employees. But for a company that has been in business for more than 100 years, the move is significant.

The move was made possible by a major construction project that began in 1994 and was completed in 1996. The new building was designed to meet the needs of a growing company with a focus on efficiency and flexibility. It features state-of-the-art technology and provides a more open and collaborative work environment.

In addition to the new building, the company has also made significant investments in its technology infrastructure. In 1995, the company purchased a new computer system that allowed it to streamline its operations and improve customer service. The company has also invested in training and development, providing opportunities for employees to grow and advance within the company.

The move to Boise is part of a larger strategy to reposition the company in the marketplace. In recent years, the company has focused on expanding its product offerings and improving its customer service, in order to remain competitive in a rapidly changing industry.

In conclusion, the move to Boise is a significant milestone for the company. It represents a commitment to growth and innovation, and a dedication to providing the best possible service to customers. As the company moves into the future, it will continue to be guided by its values and commitment to excellence.
THE RESPONSIBLE PARTY

You're always bound to go around - (CBW, 4/11/96). The incorrect identification of Susan McCandless caused the problem. If you want to learn more about the exploits of those who are responsible for the problem, you may call Susan McCandless at 398-9036 or at 398-9078.

Correcting the Record: In our Women's Health issue (CBW, 4/11/96), we incorrectly identified Susan McCandless as a woman who had undergone a sex change operation. After learning of our error, we contacted the woman involved and she confirmed that she was indeed a woman who had undergone a sex change operation.

We apologize for the error and appreciate the woman's patience in allowing us to correct the record.

LETTERS

We're always bound to go around - (CBW, 4/11/96).

McClane's Wrong: Larry McClane's letter to the editor (CBW, 4/11/96) is incorrect. McClane states that he attended the 43rd World Series in 1954, but he was only five years old at the time. The 43rd World Series was held in 2008, not 1954. McClane's letter is an example of the type of misinformation that can be spread through social media.

We encourage our readers to fact-check their information before sharing it with others.

LETTERS FROM OUTSIDE MAINE

SBM: The Donkey and the Elephant (CBW, 4/11/96) is the latest in a series of cartoons that have appeared in the newspaper. The Donkey and the Elephant are two political figures who represent different political parties. The cartoons are a form of political humor that is often used to comment on current events.

We encourage our readers to engage with the cartoons and other forms of political humor as a way of understanding and critiquing the political landscape.

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The theater mailed out postcards for the...14...from business owners when we go to put up...Signs...building, "to...The sign, a memo ("Re: Security in the...Exchange Street door Tuesday afternoon said...an em...problem. Since we have some...One co-worker...problem. In spite of the social stigma attached to...college kids...and shots..."A...Boilermaker's image.

The perfect boilermaker

A top-shelf guide to a shot-and-a-beer

The boilermaker—known variously as a shot-and-a-beer, steelhead beer, and...alcohol, and beer— is to trouble, and it's difficult to figure out why. Given the quality and quantity of shots and whiskey out there, historical traditions should be driving a considerable amount of time to discussions of the relative merits of...beer, and whiskey. Unfortunately, the hard data isn't available, so I'll focus on the anecdotal evidence from those who have the bravery to drink a shot and then immediately imbibe another.

Top-Shot Mix

1. Take two of the world's great whiskies: Canadian Club and Jack Daniel's.
2. Take two of the world's great beers: Heileman's Old Style and Budweiser.
3. Mix equal parts of each.

The Perfect Boilermaker

For the Perfect Shot

1. Pick up a shot glass that is the same size as your tremor.
2. Dub the shot glass the "bloodshot" of the boilermaker.
3. Pour a shot of your favorite whiskey into the bloodshot.
4. Mix in the beer with the shot.

The Perfect Boilermaker

For the Perfect Drink

1. Pick up a shot glass that is the same size as your tremor.
2. Dub the shot glass the "bloodshot" of the boilermaker.
3. Pour a shot of your favorite whiskey into the bloodshot.
4. Mix in the beer with the shot.

The Perfect Boilermaker

For the Perfect Experience

1. Pick up a shot glass that is the same size as your tremor.
2. Dub the shot glass the "bloodshot" of the boilermaker.
3. Pour a shot of your favorite whiskey into the bloodshot.
4. Mix in the beer with the shot.

The Perfect Boilermaker

For the Perfect Presentation

1. Pick up a shot glass that is the same size as your tremor.
2. Dub the shot glass the "bloodshot" of the boilermaker.
3. Pour a shot of your favorite whiskey into the bloodshot.
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The Perfect Boilermaker

For the Perfect Tasting

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The Perfect Boilermaker

For the Perfect Feedback

1. Pick up a shot glass that is the same size as your tremor.
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The Perfect Boilermaker

For the Perfect Evaluation

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The Perfect Boilermaker

For the Perfect Experiment

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The Perfect Boilermaker

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For the Perfect Transformation

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movies

Boys and big guns prevail in "NEEDLELAND FALLS.

ANGELS AND INDIANS (PG-13) "Boys and big guns prevail in Needeland Falls." Noisy, snarly, but with a strong sense of screen, "Angels and Indians" stars Daniel Day-Lewis as a pilot who must save the world.

WASN'T THERE ANOTHER WAY TO FLY? (R) "Wasn't There Another Way to Fly?" is a self-indulgent schlock. In "Wasn't There Another Way to Fly?" the hero is a pilot who must save the world.

THE QUEST (PG-13) "The Quest" is a heartwarming adventure story. The hero is a pilot who must save the world.

Clubs

Prime cut

an Arizona retse B-29 story, every penny he makes as a mental health worker into his music. The DaVinci, Calf-worthy
drummer, performs and produces his music on his own label, Try Geen, an action that might yield self-indulgent schlock in the case of Bumbers's newest release, "Cheapskate," the opposite is true. His songs are poignant and to the point, with a healthy dose of vanity, Carl Bumher and his band hurt 28, at Dave's, 13 Steere St, Portland. Peanuts Butterheadphones, Bumher

movie times

APRIL 25

THE QUEST (PG-13)

sunday 20

THE QUEEN'S FREEDOM (R)

Prime cut

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Making contact

For years ago or so, a woman knew she was learning what she considered the sorry fate of Canadian singer-songwriter Carole King. "You heard what happened to her, she said. "You used to be so nice."

Ginolch had always been her politician more or less in his ownership, but throughout the 80s, an American musical to cross the Central America reached new and higher heights, before being increasingly knit into the consideration of the people themselves. It is a plan he's never really backed away from. "Those days, none and more articles are showing a grains to challenge the established order," he told me a couple years back. "It's a movement that isn't sustained in age-engineering, other — it's moving around, and more people are joining a side. It seems like it's exchanged sometimes, that's always around somewhere."

War Ziais 47, Aluma, Cottman, 56, continued to fill that gap in the politically informed troubadour. He's funded plenty of cities who cut him as wine and neuroscience, while he was also a found head on the strength of the popular "Panic Attacks" — complex, thoughtful rock that draws from a global grab bag of sounds and textures. No has been, Ginolch — he's still having something to say, and he knows how to say it.

Steve Cottrell operates solo April 28 at the State Street Church, 158 State St., at 7:30 p.m. Doors open at 6:30 p.m. Info: 222-5544.

Music with Vision

James Westwood, Photographic Artist, Sat. April 27, 7:30 PM & Sun. April 28, 10:30 AM... STATE THEATRE

Photography: That's a new one. This multimedia show will be music to your ears. Large screens will be set up on the stage so that you can view spectacular panoramic photographs of America's heartland — the Eastern wilderness, the Rockies and the Grand Canyon. All sequentially taken on the railroads from Los Angeles, "Lovers in a Dangerous Time," "Making Contact" and "Waiting for a Miracle" — a tapestry of thought that includes from a global grab bag of sounds and textures. No has been, Ginolch — he's still having something to say, and he knows how to say it.

Tickets: $10 to $10.

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### Friday, May 3rd
- **Comedy Dinner**
  - Featuring Danny Kwan, at the Portland Museum of Art, 5:30-9:30.
- **NATIONAL CARPET DAY**
  - At Foot Locker, 5:30.

### Saturday, May 4th
- **Spring Session!**
  - Classes begin May 1st.
  - Register now.

### Sunday, May 5th
- **ALL REQUEST NIGHT**
  - At the State Theatre, 7:30.

### Monday, May 6th
- **All New Night Life!**
  - At the State Theatre, 7:30.

### Tuesday, May 7th
- **Summer Film Series**
  - At the State Theatre, 7:30.

### Wednesday, May 8th
- **Mainiac Swing Dancers**
  - For the Big Bond Bash, a benefit for the State Theatre featuring dancing is still more romantic than a cruise on the Love Boat. Join Maine's own swing dancers for a night of Music, Memories and More. At the State Theatre, 7:30.

### Thursday, May 9th
- **Comedy Dinner**
  - Featuring Danny Kwan, at the Portland Museum of Art, 5:30-9:30.
- **Spring Session!**
  - Classes begin May 1st.
  - Register now.

### Friday, May 10th
- **NATIONAL CARPET DAY**
  - At Foot Locker, 5:30.

### Saturday, May 11th
- **ALL REQUEST NIGHT**
  - At the State Theatre, 7:30.

### Sunday, May 12th
- **All New Night Life!**
  - At the State Theatre, 7:30.
In the first of a three-part series on linking up to the World Wide Web,
we are going to look at the various providers of Internet service and how
they can help you get connected to the World Wide Web.

One of the main reasons for wanting to get onto the Internet is to
get access to information. There are millions of pages on the Internet
that can be accessed by anyone with a computer and an Internet
connection. These pages can be used for a variety of purposes, such
as education, entertainment, and research.

In addition to getting information, there are many other reasons
for wanting to get onto the Internet. Some people use the Internet
to communicate with friends and family, while others use it to
find jobs or to purchase products online.

The Internet is also a great way to stay current with news and
technology. There are many websites that provide news updates
and information about new technology, as well as forums where
people can discuss these topics.

There are many different ways to get onto the Internet, but the
most common method is to use a commercial online service. These
services provide a way to access the Internet for a fee, and they
often offer additional features such as email and instant messaging.

Another way to get onto the Internet is to use a dial-up connection.
This method involves connecting to the Internet through a phone line,
but it is much slower than using a commercial online service.

Regardless of which method you choose, it is important to shop around
for the best deal and to read reviews of different providers.

Once you have a connection, there are many different ways to use
the Internet. Some people use it to access information on the
World Wide Web, while others use it to communicate with friends
and family, or to purchase products online.

The Internet is a constantly evolving technology, and there are many
new features being added all the time. So, be sure to keep an eye
on the latest developments and to stay current with the latest
information.

In conclusion, the Internet is a powerful tool that can be used for a
variety of purposes. Whether you use it to access information,
communicate with friends and family, or to purchase products online,
the Internet can be a valuable resource.

---

Daytime talk radio host and internet expert Dennis Muchmore is
available Tuesday mornings from 7 to 10 a.m. on WJBC 740-
AM, and 105.7 FM. Call him at 763-3223. You can
also check out his website at www.dennismuchmore.com.

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**GETTING ON THE WEB: The Connection**

This is the second in a three-part series on linking up to the World Wide
Web. After you've planned out a $100 or more Internet package, you may
want to consider using your new connection to access the Internet.

The Internet is a vast network of computers that connects
people all over the world. It is a place where people can
exchange information, share ideas, and collaborate on projects.

There are many ways to access the Internet, but the most common
method is to use a commercial online service. These services
provide a way to access the Internet for a fee, and they
often offer additional features such as email and instant messaging.

Regardless of which method you choose, it is important to shop around
for the best deal and to read reviews of different providers.

Once you have a connection, there are many different ways to use
the Internet. Some people use it to access information on the
World Wide Web, while others use it to communicate with friends
and family, or to purchase products online.

The Internet is a constantly evolving technology, and there are many
new features being added all the time. So, be sure to keep an eye
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information.

In conclusion, the Internet is a powerful tool that can be used for a
variety of purposes. Whether you use it to access information,
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How to place your FREE personal ad with Personal Call:

• Fill out the coupon and mail to: Personal Call, P.O. Box 1396, Portland, ME 04104, 207-775-1615. If calling from office, please photocopy. Please check appropriate category, cut 770-1524.
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In love and life very different...Ready or Not, Here I Am. 5'8". I'm looking for a true friend and romantic partner. I enjoy music, traveling, and eating. I'm a good listener and good at keeping secrets. I like to be with someone who shares my interests and values.

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• Calls cost $1.00 per minute. You may be charged up to 15 minutes per call.
• Calls must be made between the hours of 7:00 AM and 11:00 PM.

In love and life very different...Ready or Not, Here I Am. 5'8". I'm looking for a true friend and romantic partner. I enjoy music, traveling, and eating. I'm a good listener and good at keeping secrets. I like to be with someone who shares my interests and values.

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