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**Fast food fight gets messy**

By Andy Newman

Jim and Ken Raffel, the brothers who own four Southern Maine Arby's restaurants, opened EMILY K's Rotisserie Chicken To Go adjacent to their Forest Avenue Arby's. But those plans were put on the back burner when the Arby's corporation cried fowl.

Arby's, Inc. took the Raffels to court to prevent them from pushing their poultry. The roast beef executives, who strive for consistency from one restaurant to another, claimed that EMILY K's Rotisserie Chicken To Go would "blur Arby's image in the Portland area."

This isn't the first food fight between the Raffels and Arby's executives. In the early '80s, the Raffels began offering locally grown fish and produce and a variety of healthy menu items, in addition to the regular Arby's fare. They say the company balked over those innovations, too.

"It's been a bit of an irritation to them," said Jim Raffel. "The bureaucrats at Arby's like everything neat and organized and by the book, and they don't like to see variations."

On Oct. 8, a federal judge ruled that the Raffels could open EMILY K's. But there are other battles brewing. The corporation is now trying to force the Raffels to take down their Arby's sign and cease operating as an Arby's.

As this food fight becomes the messiest yet, the Raffel brothers are struggling to operate their neighborhood restaurant within the national chain—a chain that was founded by their father.

**Home at last in The Building Brown**

Riders in the rental rodeo find shelter on Danforth Street

By W.D. Cutlip

Behind numbers 20 and 34 Danforth St., a single building is a tougher situation. It's brown and it's old and it's ugly, a variant candidate for the twentieth-century bulldozers or other revelers, a brick behemoth if there ever was one.

Plan A: Rent It. Sell It. It's a good site for an office building or a mini-mall—both are highly desirable pieces of real estate. Why? In the world doesn't someone knock this abomination over?

For a few reasons. First, the place is crawling with artists and artisans of every description, mostly refugees from the economic storm that hit the Old Port a while back. It's a pretty virulent infestation, one that would take more than a couple of Saabs, some gray carpeting and track lighting to get rid of.

Second, all these hippie artist types are town with the approval of J.B. Brown and Sons, a real estate group that owns the place. They say the laws of greed and good sense, the J.B. Brown people do not live solely for the rapid acquisition of big, big money.

Reprehensible! UnAmerican!

Third, the building itself—known as The Building to its peculiar inhabitants—is alive. And it's likely to stay that way, if the people who rent space there have anything to say about it.

Continued on page 6
Marriage and Family Therapy
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Newsbriefs Weekly

A review of the top news stories affecting
Greater Portland: October 2 through 8, 1999.

Politics of hate? pamphlet smears District 30 race

As anti-aborters, evangelists political pamphlet distributed in Portland neighborhoods on Oct. 6 aimed to sway voters that Republican Karen Feeney should be voted over Democrat Gerald P. Conley for the District 30 Maine Senate seat. The pamphlet, which does not say who paid for it and is not attributed to a campaign or organization, was aimed Maine election law. And the source person named in the pamphlet has been identified as Evans' campaign organizer.

The small pamphlet radio "Roman Catholic" across the top, and says, "The record should be set straight to all Catholics and Christians alike. It is then labeled Conley "a proponent of gay rights bill" and a supporter of abortion. The pamphlet was left on car windshields on the morning of Oct. 7. Monday.

The Maine Democratic Party says the state's top gay rights political counselor Tony Payne, campaign manager for Ralph Lamb, who lost to Evans in the 2002 primary, Lambert had been a clear favorite in that race, but lost when a pamphlet labeling him "a self-proclaimed homosexual" was mailed to more than 5,000 District 30 Republicans two days before the primary. That pamphlet, which was unsigned and did not carry a signature of responsibility, is under investigation by Maine's Commissioner for Governmental Affairs and Portland Police.

The report also vio lates election laws because it does not say what group of people paid for it and is not authorized, Payne said.

The current person on the pamphlet, John Patrick Harrigan, gay rights activist and volunteer for the Portland, Beds and Family Pride, was not one of those and said nothing about the pamphlet. Mike cake, who identified himself as "Evans' campaign counselor who is "the general co-ordinator of the campaign" for Evans.

"This series of print ads which (Evans) is alleged to have used in her race against Lambert," Conley of the pamphlet to "The political issue of the year is the struggle to play on people's population," While Conley noted that a few of Evans being behind the pamphlet, he said, "If she did, she should be ashamed of herself. If she didn't, she should come out and condemn it."

Conley is presently serving her second term in Maine's House of Representatives, Evans has never held political office.

The District 30 seat in the Maine Senate they are vying for is Portland neighborhoods on Oct. 9, 1990.

...smacks of the same sort of tactics which (Evans) was using in the 2002 campaign," Turcotte said.

But more important, according to Turcotte, was that Evans in the June primary. Lambert had been a clear favorite in that race, but lost when a pamphlet labeling him "a self-proclaimed homosexual" was mailed to more than 4,000 District 30 Republicans two days before the primary.

The pamphlet was left on car windshields on the morning of Oct. 7. Monday.

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People’s Alliance crisis for tax reform

The Portland-based Maine People’s Alliance has become the latest group to weigh in with a set of proposals seeking to stop the state from moving forward with a controversial bill that would require public disclosure of corporate profits.

Sporadic calls for disclosure this year’s 4 percent drop in the state’s corporate income tax, a failed bill that state officials blame on the ongoing recession. Maine corporations in fiscal 2010 paid $56.6 million in corporate income taxes, a drop of $10.3 million from the previous year.

"Nobody is calling for taxing anybody’s income," said George Christof, MP’s executive director. "But no one knows why it’s gone down." Along with financial disclosure for firms with named annual sales and assets of more than $1 million, the MPA’s proposals would also require companies to account for the jobs created or saved by the deals.

The MPA has been alone in this bill addressing tax terms. A group of business and state sectors say they can’t be swayed by the MPA’s arguments and are prepared to vote on the bill.

Augusta Mayor Bob Connelly, chairman of the Taxation Commission, said that the MPA plan has been the only bill filed addressing tax terms.

State police to investigate their own seat belts

The investigation of a police officer who precipitated the state police to study the door-mounted seat belts installed in all state cruisers. The investigation was sparked by the death of 18-year-old James Welford, whose seat belt failed to hold him when the driver’s door of the 1990 Chrysler Coupé flew open after the car struck a utility pole on Oct. 1.

According to Lt. Col. David Cote of the Maine State Police, state police officers and technicians will meet with federal officials to determine the cause of the accident. The investigation could be done by the next month.

Six deer dead in Cape Elizabeth, so far

Six deer have been killed as of Oct. 8 at Cape Elizabeth’s bowhunting season, which started Oct. 1. In an effort to reduce the deer herd that has caused injury and traffic accidents, special deer hunting license that allows bow hunting on a deer and an antlerless. As opposed to the state’s limit of two antlers, the deer must be taken by bow and arrow, as it is planned to disperse firearm in Cape Elizabeth.

Approved by Joanne Cawen, Mary Shilko and Andree Neuman.

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Weird News:

The Internal Revenue Service and that professional sports players who are faced by their teams or league can deduct the fines from their salaries.

"We couldn’t find anything that would make a effect," said Michael Schumacher, a professional spokesperson in Washington. "The IRS would be considered as being an ordinary business expense."

Police in Edmonton, Alberta, said that their activity in city park has dropped drastically now business began hunting municipal meals in the park. A 3-Eleven stores in British Columbia reported that its workers were not being paid, with managers ended up going to the parking lot.

Proudly distributed by NAPP DISTRIBUTORS, PORTLAND, Maine.
**FAST FOOD FIGHT**


**Case: Arby’s vs. Raffel**

In the mid-1980s, the Raffel brothers started a chain of restaurants called Emily K's, which competed with Arby’s. The rivalry between the two chains brought attention to the fast-food industry and its practices.

### The Arby's Recipe

The Arby's recipe is really a simple case, when somebody promises something, you believe that your customers are going to be happy to receive it. If it is not what they expected, then they are not going to be satisfied. And if they are not satisfied, then they will talk about it, and that is what happens in the marketplace.

### An Idea Hashtags

The Arby's hashtag is #Arby's, standing tall beside the tall rotisserie columns where golden bowelshecches [sic] turned slowly on spits.

### The Young Brothers Raffel

The young Raffel brothers, Jim and Ken, with their chickens.

### Chaining Up Good Food

When Larry Raffel opened the first Arby's restaurant in 1958, he held the radical idea that the fast-food industry could become a national phenomenon. And as the chain grew, his idea was realized.

But as Arby’s and other chains have grown, they’ve become more like one another. By borrowing all their national distributions, those chains have lost their unique identities.

### CEO Newman writes about Fast Food

**CEO Newman writes about Fast Food**

In the early '80s, Newman wrote about the fast-food industry, which he described as a national phenomenon. As the chain grew, his idea was realized.

But as Arby’s and other chains have grown, they’ve become more like one another. By borrowing all their national distributions, those chains have lost their unique identities. The Raffels’ focus on local ingredients and quality set them apart from the national chains. Their dedication to fresh ingredients and well-prepared meals resonated with customers, leading to their success and the growth of Emily K’s.

## Additional Notes

- Customers have the option of exercising freedom of choice: the customers can choose to purchase food at Emily K’s or at Arby’s. The Raffels’ focus on local ingredients and quality set them apart from the national chains.
- The Raffels were also awarded up awards to the Raffels. The Raffels were also honored by the Boston Globe, Maine newspapers and on the Cable News Network.
- The Arby’s recipe is really a simple case, when somebody promises something, you believe that your customers are going to be happy to receive it.
- If it is not what they expected, then they are not going to be satisfied. And if they are not satisfied, then they will talk about it, and that is what happens in the marketplace.
THE BUILDING BROWN
Continued from first page
J.B. Brown himself, the original, one-and-only Portland building, has been the last of the century, built the mainstays of the 18th century.

The Brown Building served as a furniture warehouse, and later as a junk dealer's primary residence.

The Brown Building is one of the unique buildings to be found in the heart of the Old Port. The building was once a warehouse, and later as a junk dealer's primary residence. The building was also a place where artists lived in their lofts. What he didn't realize at first was that the community had a sense of place. But it worked out anyway.

According to Cutlip, setting up a working space in The Brown Building was not as simple as hanging out a "For Rent" sign. "It was still leased to a junk dealer until I decided to clean it up and make it available for rent."

"People in the building kind of worked across halls or upstairs from one another for a while without getting to know each other," says Paul. "But people don't congregate in the place where they work. They come down here and catch up on what's going on. They get caught in their own worlds up there and come down here and schmooze, some people just like to be together."

With the addition of Cafe No, the building evolved into a social venue for the artists and the arts community, and the space was pretty raw to begin with. But he got it from a reasonable rate, and liked the idea of what he could do with it.

The Building served as a furniture warehouse, and later as a junk dealer's primary residence. It was built as The Brown Building, and later as a junk dealer's primary residence. It was built as a furniture warehouse, and later as a junk dealer's primary residence.

In the years that followed, the fortunes of J.B. Brown and his son, and the fortunes of the building, rose and fell with the fortunes of the region, but the firm fell out of fashion in the North around the time of the Civil War.

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November 3 & 4
Living Together: The South Carolina Community of Women, 1900-1940
Gloria Lowery, Community of Women, 1900-1940
November 3 & 4

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**Views**

**October 11, 1990**

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**Paternal urges**

Something in your story re-opened a Pandora's box. (CMI 9/27/90)

I've written a few articles on this subject. Do you think anyone else has also been influenced by the presence of this issue?

There is a strong maternal urge, but what do you feel about the presence of paternal urges? Or do you even think about your children's needs?

---

**My Feet Never Felt This Good**
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---

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**IN 1988 HUGO'S INTRODUCED PORTLAND TO THE WORD "BRUNCH." IN SEPTEMBER 1990 PORTLAND LEAVES THE WORLD "BRUNCH."**

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**Work and Family: Resolving the Conflict**

by Sheila Alston, Ph.D.

October 26, 1990, 7:00 p.m.

Loretta Bynum, Anchorage, Portland Campus

**University of Southern Maine**

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**Community Cable Network**

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**Picture Yourself: Image & Excitement Center**

56 WGAN Portland's News/Talk Station

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Mark Taylor and Friends

It was a delightful evening of telling and dancing, and the guests included the other Trinity One! On this date at the Oyster Bar, Mark Taylor and Friends, presented a program of side and story.

Two Tangos begin with a solo for Taylor establishing him as the "tango." The program begins with a series of stories that lead into the regular program. The second program is a different story about a tango with the band, the "tango." The program continues with the guests taking turns at the microphone and a solo for Taylor. The program ends with a solo for Taylor establishing him as the "tango." The program ends with a solo for Taylor establishing him as the "tango."

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Entertainment Weekly
Continued from page 17

OFF THE CLOCK

The Charlotte Observer's Answer to the TV Game...? Answer is Yale, which has a question for you...

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SPORTS QUOTES OF THE WEEK

When you graduate from your beloved college or university, you'll be greeted with a well-paid job. Congratulations! Don't forget to tell your sponsor and send your thank-you notes.

For Kids

Anchorage Art School Children's Biathlon Trail Open House Saturday, Oct. 14, 10 a.m.-2 p.m., at The Anchorage Art School, 471 S. Main St., Portland. Meet the instructor and learn about skiing. Come and go or stay the whole day. Fee: $10 for non-members, $15 for members. Call 288-3393.

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The Zeta Political Science Center of the University of Maine will celebrate the opening of its new building with a dedication ceremony on Thursday, Sept. 15, at 5 p.m. in the center's auditorium. The event will include a reception and the unveiling of a new mural depicting the history of the university and the state of Maine. For more information, contact the university's Development Office at 581-1111.

SPORT

Cheerleading
Problem: Cheerleading competition. The cheerleading team is practicing for the upcoming competition. Problem: The team is practicing too much. The team is practicing for the competition without resting. Problem: The team is practicing too little. The team is practicing for the competition without resting. The team is practicing for the competition without resting. The team is practicing for the competition without resting. The team is practicing for the competition without resting.

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